



PROFESSIONAL QUALIFICATION IN

# **BUSINESS MANAGEMENT**



## OVERVIEW

Completing our Business Management qualification opens a great many doors not just to the world of work but also exciting opportunities to continue your studies into a degree and masters level program. Our qualifications have been devised to be flexible and adaptable allowing you to access the training that is relevant to you no matter what your current level of learning or experience. The qualification will give learners a theoretical understanding of management concepts and an overview of general business.





# COURSE CONTENT

## Level 4

Unit Title	Credit
Management Theories and Practices	20
Financial Analysis and Planning	20
Operations Management	20
Business Communication	20
Culture and Ethics	20
Research and Academic Writing	20

## ENTRY REQUIREMENTS

These qualifications are designed for learners who are typically aged 18 and above. The entry profile for learners is likely to include at least one of the following:

- Relevant Level 3 Diploma or equivalent qualification
- GCE Advanced level in 2 subjects or equivalent qualification
- Mature learners (over 21) with relevant management experience

## PROGRESSION

Successful completion of the OTHM Level 4 in Business Management provides learners the opportunity for a wide range of academic progressions, including OTHM Level 5 Extended Qualifications in Business Management.



### Course Duration:

3 Months



### Local Certification:

Professional Qualification  
attested by Qatar Chamber of  
Commerce and MOFA



### International Awarding Body:

OTHM Qualifications UK



# COURSE CONTENT

## Level 5

Unit Title	Credit
Principals and Concepts of Strategy	20
The Management of Human Resources	20
Marketing for Managers	20
Business Law for Managers	20
Management Accounting and Decision Making	20
Business Start-up Conception to Market	20

## QUALIFICATION STRUCTURE

The Professional Qualifications in Level 5 Business Management qualification consists of 6 mandatory units for a combined total of 120 credits.

## PROGRESSION

Successful completion of the Professional Qualifications in Level 5 Business Management provides learners the opportunity for a wide range of academic progressions including the OTHM Level 6 in Business Management qualification.



### Course Duration:

5 Months



### Local Certification:

Professional Qualification  
attested by Qatar Chamber of  
Commerce and MOFA



### International Awarding Body:

OTHM Qualifications UK



# COURSE CONTENT

## Level 6

Unit Title	Credit
Leadership and People Management	20
Business Research Project	20
Operations Management	20
Financial Decision Making	20
Sustainable Business Practices	20
Strategic Human Resource Management	20

## QUALIFICATION STRUCTURE

The Professional Qualifications in Level 6 Business Management consists of 6 mandatory units for a combined total of 120 credits.

## PROGRESSION

Successful completion of Level 6 in Business Management qualification provides learners the opportunity for a wide range of academic progressions including progression to relevant OTHM Level 7 Qualifications. This qualification has been developed with career progression and professional recognition in mind. As the Level 6 in Business Management qualification is approved and regulated by Ofqual (Office of the Qualifications and Examinations Regulation), learners are eligible to gain direct entry into relevant Master's degree program.



### Course Duration:

6-7 Months



### Local Certification:

Professional Qualification  
attested by Qatar Chamber of  
Commerce and MOFA



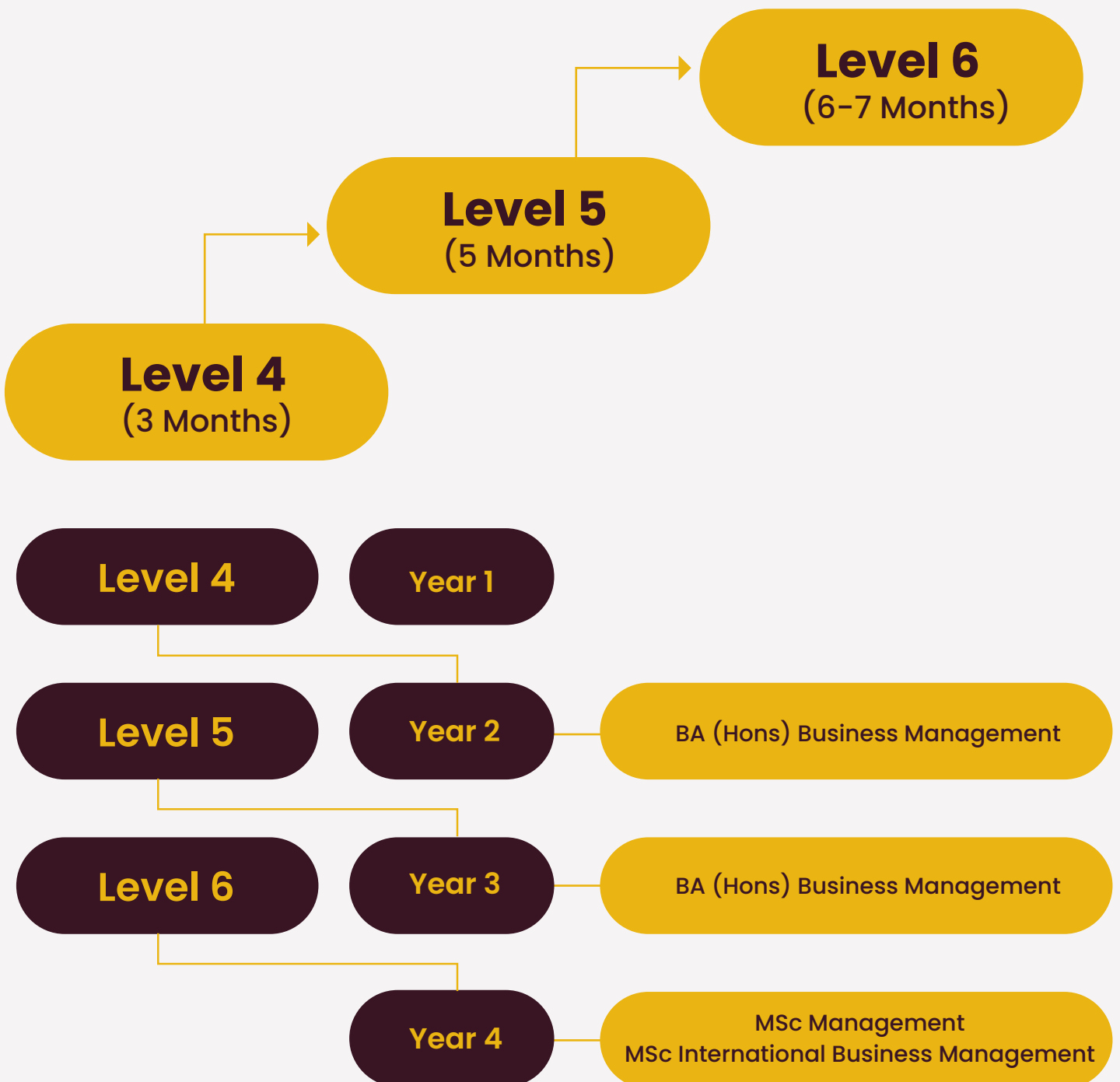
### International Awarding Body:

OTHM Qualifications UK

# YOUR PATHWAY TO SUCCESS

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# SAMPLE CERTIFICATE

  
**ICON**  
 TRAINING CENTRE  
CENTRE FOR EDUCATION & TRAINING

## CERTIFICATE OF COMPLETION

This is to certify that

\_\_\_\_\_

has successfully completed

### Professional Qualification in BUSINESS MANAGEMENT

Course Organized By Icon Training Centre, New Salata, Qatar  
From: September 16, 2022 To: October 21, 2022

ITC/CPP-SEP22/10167

  
 Manager,  
Icon Training Centre



  
 المجلس الأعلى للتعليم  
SUPREME EDUCATION COUNCIL





## ICON PAVES THE WAY.

Icon Training Centre (ITC) is established to advance the competence and career aspirations of working professionals. ITC has been recognized for its quality service and academic excellence which has help in forming the country's most successful individuals in various industries. This aims to play the role of a valuable learning partner of working professionals through structured learning pathways made possible by the unique combination of practical industry knowledge integrated with general management skills. ITC is dedicated to meet the educational needs of working professionals and prepare them to realize business and career opportunities.

**Build your future with ICON — and let your dream find its direction.**

### CONTACT US



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